

Snug Match - Onboarding Guide

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// Welcome

Welcome to Snug!

Here's a brief guide to get you started.

We recommend a three step process for smooth transition to Snug.

Step 1. Get your team set up

Step 2. Use Snug for applications

Step 3. Turn on viewings

For more information:

- Visit https://help.snug.com/ for support articles
- Email hello@snug.com and the Snug team will be happy to help

// Join Snug

Summary

The Snug team will set up your Admin and invite team members.

How it works

- Each team member will receive an email with an invite to join Snug
- Click the button [Invitation] to register your account and join your team on Snug
- The Authorised Administrator from your team can remove/add new team members through our customers service team hello@snug.com



// Overview

Summary

The Overview page is your home page on Snug. It shows you the progress of properties for lease.

How it works

- Your properties are automatically fed to the Snug platform
- You can immediately see a snapshot of the progress of the property
 - o Properties (44) shows number of live properties
 - Days on market coloured font shows priority:
 - Red high priority listing, past the First Available date, vacancy is costly!
 - Orange within 14 days of First Available date, time to get this property let
 - Black more than 14 days to First Available date
 - Messages enquiries received on the property
 - Viewings number attendees for viewings
 - EOI expressions of interest are pre-applications
 - Applications number of applications submitted
- Search by property address
- Filter by team member
- Click [View] to see all the applications received!
- Green dot shows 'new' activity in the last 24 hours

System settings

- Property feeds run via temporary webfeed or uploader (e.g. MyDesktop)
- Property list includes properties added manually on the platform

Tips to get the most from this feature:

- Click (...) to access additional features eg. Archive to clear the list
- Click the [number] in the columns to see the underlying details eg. viewings 13
- Ensure you're on "My Team" in top navigation, especially on Phone (top left > three bars
 My Team)



// Messages

Summary

Messages is your rental enquiry inbox. It consolidates messages from portals, your website and any other source that you wish to point to this inbox.

How it works

- When messages are set up you enquiries will be delivered to the Snug platform.
- Renters will receive an auto-reply with the top questions answered eg. when is it available, can I inspect, is there parking, are pets permitted etc...
- Enquirers will be notified with alerts:
 - New properties matching their criteria
 - New or updated viewing times
 - o Unsubscribe link to stop notifications

System settings

 The Snug team will set up your unique message box email eg. <u>11L481example@mail.snug.com</u>

Tips to get the most from this feature:

- Filter messages (property or manager)
- Search for messages for a particular property or filter by property manager or view all
- Click [Archive] to archive messages that are old or unwanted and clean your inbox
- Click the Email and Phone number shortcut links to start an email or call
- Messages received by Snug can also be forwarded to a mailbox of your choice



// Viewings

Summary

Viewings are are scheduled times for Renters to inspect a property for lease.

How it works

- Viewing times can be added:
 - Automatically from your property feed
 - Manually from the dashboard
 - The viewing can be managed on the platform (edit, delete)
- Renters can pre-register and be checked in or added as a walk-in (Snug SMSs a walk in and collects the email from the Renter automatically)
- [Late] sends a template SMS to all registered viewers: 'running late' 5,10,15,30 min
- [Request feedback] is sent on the hour after the viewing time automatically
- Report shows a PDF report of the Feedback from viewing attendees
- Summary shows the registered, interested and checked in

System settings

- Applications shows the date/time when the tenant viewed the property and additionally Renters confirm they accept the property condition when submitting their application
- Older schedules can be shown by "Show older"

Tips to get the most from this feature:

 Click [Invite to apply] to send an email and SMS to all who checked-in (with an email or mobile) with a link to start their application



// Applications

Summary

Rental applications must meet a minimum standard of information and are grouped by household so you receive a summary view of your prospects sorted.

How it works

- Application summary shows the applications grouped by households with:
 - Snug Match Score
 - Date/time received
 - Rent and Term offered
 - o Ratio shows affordability of rent to after tax income
 - Households people and pets
 - Status Applied, In progress (draft), Declined
- Key buttons:
 - Shortlist sends a friendly email to keep the Renter warm
 - Decline emails the Renter and remarkets your property list
 - Progress to mark as leased or send template emails (holding deposit/bond)
 - Envelope share the application:
 - De-identified with the owner
 - With your colleague
- Quick links easily navigate to the Viewings, Messages and Applications for a property
- Household applications:
 - Primary applicant invites the joint applicants, once the primary person submits their application

System settings

• Renters can withdraw their application - can not be viewed by the property manager

Tips to get the most from this feature

- Set up your templates
- [Mark as leased] to close the property on the Snug Platform (cease notifications to interested parties and send the utility connection)



// Applications Details

Summary

Snug gathers and collates application details for a household on one page. Property managers have the tools to request more information, see verified information and take action to decline or progress a Renter.

How it works

- Application summary shows the applications grouped by households with:
 - Summary of the offer from the primary applicant / household
 - o Rental references verifies the rent, tenure and arrangement
- Key buttons:
 - o [Download application] enables a PDF download with the application details
 - [Request info] sends the Renter a deep link email to upload the information that you require on their profile
 - Optimise Match Score enables a PM to recalculate the score by setting the owner objective to maximise the rent, occupancy and condition
 - o Blue boxes attached documents which are viewable eg. Rental Ledger
 - o [Resend rental reference] enables a PM to update a reference email and resend
 - [Progress] enables a PM to review the lease offer details and progress the application to the last stage: Mark as Leased and/or send utility connection.

System settings

- Renters can withdraw their application can not be viewed by the property manager
- Renter application status shows Applied or Invited (by the Primary applicant)
- Checked-in and viewed the property

Tips to get the most from this feature

- Easily switch between the details of the household applicants to see their details
- Household income is a calculation of the total net weekly after tax income declared by all applicants
- Shortlist to send a friendly email to keep the Renter warm
- Scan the application for verified labels and green ticks for information that has been checked with the nominated contacts. Red or yellow requires a conversation with the Renter
- Individual disclosure consent are attached at the bottom of each applicant



// Applications Progress

Summary

Progress application enables the property be 'Marked as Leased' and template emails (bond/holding deposit) to be sent to the Renter.

How it works

- Application summary shows the applications grouped by households with:
 - Summary of the offer from the primary applicant / household
 - o Rental references verifies the rent, tenure and arrangement
- Key buttons:
 - Progress enables a PM to review the lease offer details and progress the application to the last stage: Mark as Leased and/or send instruction emails
 - Marked as Leased closes the property on the platform and issues utility connection referral (if configured with your connections partner, under a paid subscription plan).
 - Send option to send template emails eg. Holding Deposit and Bonds

System settings

- Property managers can upload their email templates by contacting hello@snug.com
 - Holding Deposit instructions
 - Bond instructions